

**KMP**<sup>®</sup>  
know how in modern printing

TOP QUALITY  
SERVICE CO

LOUR COMMITMENTS

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GINEERING COLOUR IN

TENSITY COMPATIBLE

EXCELLENT INTERNATIONAL

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TITIVE EDGE B2B BRAND

FLEXIBLE KNOW HOW IN

MODERN PRINTING. **KMP**



# WE BRING MORE COLOUR INTO THE PLAY.

» There is a good reason for our strong market position as a provider of printer supplies: our consistent quality strategy, a passion for good service, total customer focus and our commitment to sustainability. We have many satisfied, long-term customers who can confirm to this claim. «

**Heinz G. Sieg**  
Founder of KMP

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„Handprinting“:  
an artwork by  
KMP employees!

# WHY WE DO, WHAT WE DO.



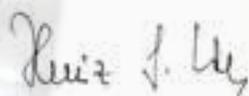
# KMP

As the biggest European family-owned and managed company in the industry, the KMP Group is a leading provider of printer supplies. Two generations stand for uncompromising quality, total customer focus and a consistent sustainability policy.

For 30 years, we have been successfully developing, manufacturing and selling compatible printer supplies at an outstanding price/ratio performance. We prioritise top quality, attentive customer service and a wide and constantly updated range - all supported by a highly qualified team of national and international employees.

We also regard our sustainable approach to resources as essential. It is the core element of our corporate philosophy as, by producing recycled ink and toner cartridges, KMP is making a considerable contribution to reducing the impact on the climate.

We regard the triad of satisfied customers and employees, environmental protection and a healthy, successful company as one of KMP's great strengths - now and in the future.



Heinz G. Sieg  
Founder of KMP



Jan-Michael Sieg  
CEO





Play KMP  
corporate film



Headquarters in Eggenfelden, Deutschland



Čkyňě, Czech Republic



# KMP – YOUR BRAND FOR PRINTER SUPPLIES.

KMP is a leading specialist and renowned European brand in the “modern printing” sector. Benefit from our expertise, in-house research & development and comprehensive sales network.

## › GLOBAL CUSTOMER SUPPORT.

With numerous locations in Europe and South Africa, the KMP Group offers highly attentive service and optimal availability. Our research and development teams work exclusively in Germany, the Czech Republic and France. KMP is operating production locations in Germany, France, the Czech Republic and Poland – as well as Cape Town for the South African market.

## › KNOW-HOW: MADE IN EUROPE.

Our professional expertise delivers decisive added value. Experienced experts carry out in-house research and development in Germany, Czech Republic and France, ensuring customer-oriented innovations, excellent quality and a cutting-edge product range.

## › SKILLED TEAMWORK.

Our employees represent the key to our success. It is their expertise, commitment, experience and passion that has made KMP into a successful, competent and reliable provider of printer supplies.

## MAJOR MILESTONES

**2018** 30 years of KMP

Employing over 500 employees active in 10 companies at 8 locations, KMP ranks as one of the leading providers in the industry.

**2010**

With the take-over of Intercopy Holding, KMP now offers the widest range of printer supplies in Europe.

**2007**

Baton change in the company management: Son Jan-Michael Sieg takes over as CEO.

**1999**

Conversion to stock market listed company.

**1995**

KMP wins Bavarian Environmental Award.

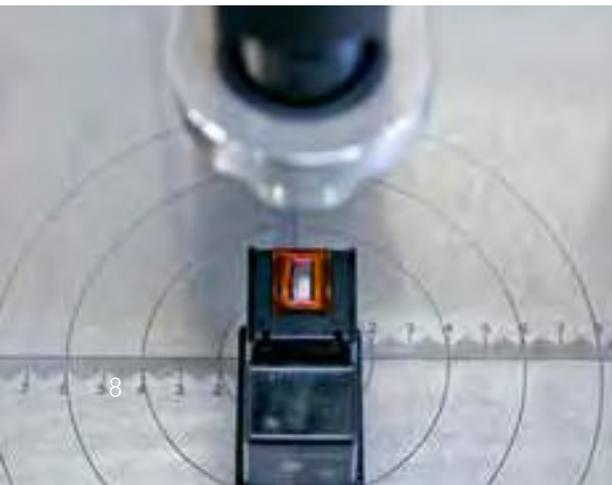
**1993**

International focus starts with the new plant in the Czech Republic.

**1988**

Heinz G. Sieg founds the company in Eggenfelden.

ENGINEERED IN  
GERMANY



# UNCOMPROMISING CUSTOMER BENEFITS.

KMP is always striving to deliver customer benefits: the best products - at an outstanding price/ratio performance. Therefore, we take an uncompromising approach to quality and manufacturing. As a customer, you can always be sure that your KMP product is 100 percent compatible, manufactured in Europe and comprehensively inspected and tested. The quality is as high-grade as the original and comes with the additional benefit of a more attractive price.

› **RECYCLING OF INK CARTRIDGES & TONER CARTRIDGES.**

Recycled products are an important part of the KMP range. Empty original products are dismantled and cleaned, and consumable components replaced with premium quality new ones. Once filled with top quality inks and toner powder, the final print modules are just as good as the originals. KMP customers can rely on this.

› **NEW DEVELOPMENTS & PROPRIETARY PRODUCTS.**

Thanks to its internal policy of innovation and ongoing new developments, KMP is able to provide fast and flexible response to customer requirements and current market demands. Naturally, we are very careful not to infringe third-party patents. Having said that, our premium printing modules are the perfect alternative to the original: they meet the highest standards for performance, quality and reliability.

## KMP quality process

- › Demands made on suppliers
- › Incoming goods inspection

- › Component alignment and testing in the process of development

- › Function, capacity and colour testing acc. to DIN
- › Compatibility and endurance testing
- › Product release panel at the end of the development process

- › Empty container and parts inspection
- › Fill and weight checking
- › Function, capacity and print testing

- › First-IN / First-OUT
- › Stock control
- › Packing and despatch management control

## KMP Premium Product

# GUARANTEED TOP QUALITY MEETING THE HIGHEST DEMANDS.

By choosing a KMP product, you make your decision for top performance and extreme reliability. This is guaranteed by the numerous function tests and quality inspections in our extensive quality assurance programme across all phases of development, production and delivery. And: this is also confirmed by independent audit and testing results.



## ► INSPECTED AND TOTALLY RELIABLE.

Compliant with the requirements of DIN 33870 and DIN 33871, the highest quality standards are a matter of course at KMP. Conformity with these and a high level of product quality measured against the competition have been certified by independent institutes. The superior standards are consistently implemented end-to-end, at all times, across internal development capabilities, one of the most up-to-date, automated production lines in the industry in Europe, internal quality assurance and external auditing. As a matter of principle, KMP works with strict adherence to the ISO 9001:2008, Reach, CE, WEEE and RoHS standards. We deliver optimum transparency for consumers in terms of toner and ink yields through strict compliance with the international ISO/IEC 19752, 19798 and 24711 standards.



# INK MADE IN GERMANY.



„Made in Germany“ products have an excellent international reputation. We develop and produce our inks in our own laboratories in Lower Bavaria. This is the most effective way to thoroughly test all of our products and make sure they meet our high demands on quality. Using only the finest raw materials, we keep testing and improving every ink until we can guarantee that it perfectly suits the printer model it is intended for. This is how we also generate jobs and strengthen our local economy.



# YOUR COMPETITIVE EDGE – GUARANTEED.

KMP reacts quickly to market and customer requirements with innovative and reliable product solutions. Our research and development team works continuously on extending the range, and interacts with the sales and product management teams to ensure that everything is totally up to date.

› **SPECIALIST KNOW-HOW.**

Every innovation is based on the expertise of the KMP chemists and engineers working in our development laboratories. They analyse products from original manufacturers carefully, develop custom components and programme micro-chips. These professionals are also responsible for the design and special construction of production machines.

› **HIGH COLOUR FIDELITY.**

We insist on premium tried and tested quality for components and raw materials when selecting our suppliers. We never use universal inks or toners, while continuous colour measuring and visual test chart inspections ensure that you can count on the best products for your printers.

› **NO RISK OF PATENT INFRINGEMENTS.**

KMP operates a policy of constant vigilance with regard to intellectual property rights. In-house and external experts conduct thorough patent checks to ensure that there are no patent infringements in the KMP product range.

› **RAPID RESPONSE TIME.**

Our efficient development processes give you a decisive edge: new printers with optimised performance characteristics keep raising the bar for printer supplies too. KMP responds rapidly with optimum product solutions and 100% reliable performance.

› **GUARANTEED PERFORMANCE.**

Intensive inspection and testing ensure reliable performance and consistent quality of KMP cartridges – from the first to last page. And only one result is good enough for our printing test: 100% print quality. This claim in development and testing standards is another aspect that distinguishes KMP.

## DEVELOPMENT PROCESS AT A GLANCE

Continuous market observation  
and analysis

Intensive product testing

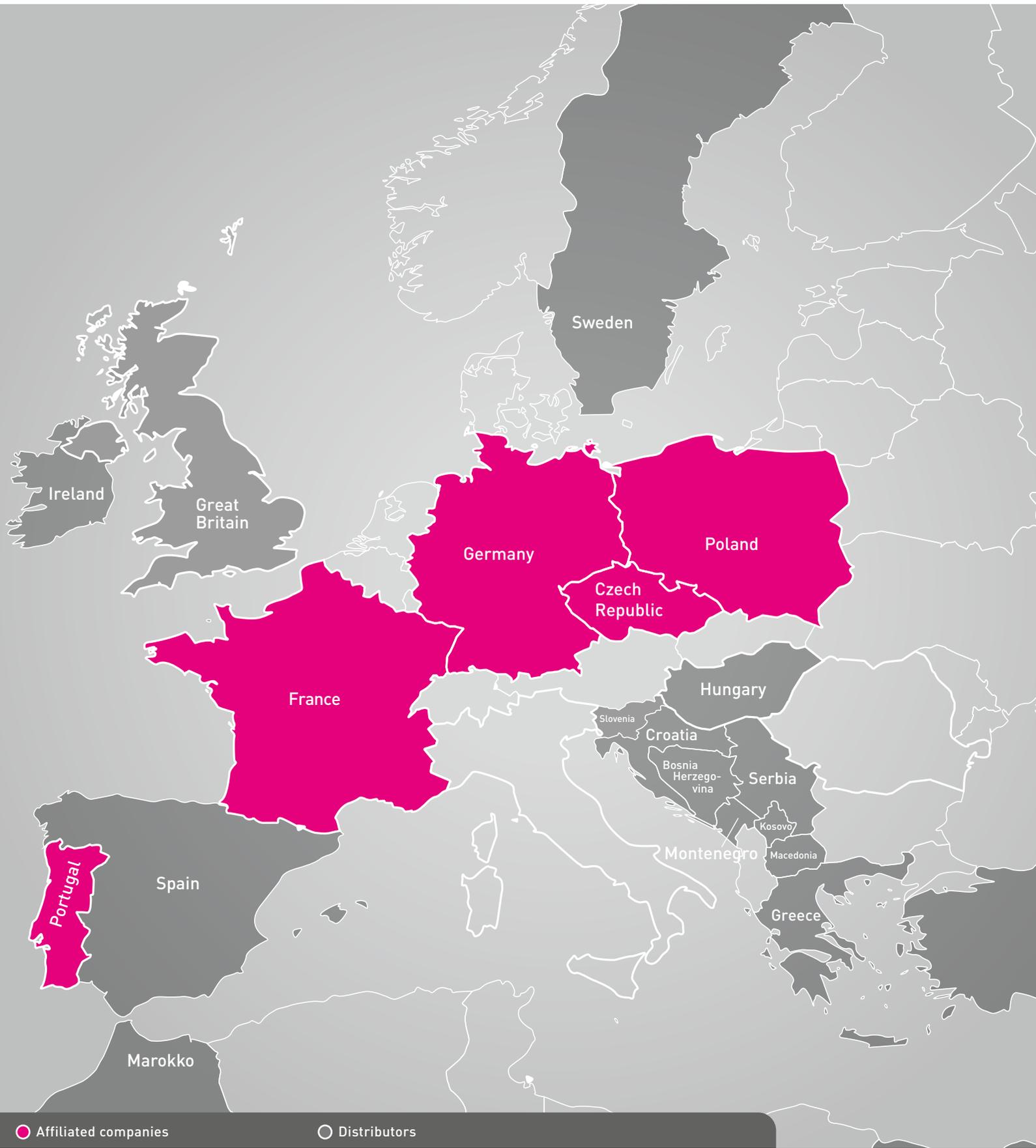
Examination of patents

Development of procedures,  
tools and components

Pilot production

Series production

Sales



# EXCELLENT SERVICE, OPTIMAL ADVICE.

Keeping in close contact with your customers makes you a strong and reliable partner. This is why we provide optimal customer care and support across a global network.

## › HELPING PEOPLE THROUGH EXPERTISE.

KMP sees service and customer care as a top priority. To ensure long-term customer satisfaction, we employ specially trained professionals with skills to provide you with a skilled point of contact.

## › INDIVIDUALLY TAILORED ADVICE.

In Germany you have access to direct advice from our regional sales managers. We also offer a comprehensive network of 25 branches and sales partners further afield. This means we can always pay personal attention to any issue you might have.

## › ACTIVE SUPPORT FOR RETAILERS.

With around 150 new KMP products introduced every year, you have fast and reliable access to the right innovations for the latest market requirements. As a retail customer, you enjoy many different options for optimising sales: from attractive product packaging (FSC certified and climate neutral), POS material and comprehensive quality guarantees to tailored trade branding services. The KMP online shop, advice and consulting service and the Save Resources Centre provide you with additional customer service options.

## › BENEFITS FOR BUSINESS CUSTOMERS.

There are a wealth of benefits for bulk buyers. Alongside more attractive prices and additional page yield, you benefit from the excellent quality of our toner and ink cartridges, which are as good as the original products. This has been verified by independent institutes.

## › TELEPHONE SERVICE & SUPPORT.

Our team will be happy to answer any questions and find the right solution for you.

## › SERVICE-HOTLINE +49 (0) 180 20 20 800\*

\* The charge for calls to 01802 numbers from the German fixed-line network is 6 ct/call, from the wireless German phone network max. 42 ct/minute. Phone charges for callers from abroad may differ.

### KMP SERVICE AT A GLANCE

- › Worry-free quality guarantee
- › One-to-one advice
- › Technical service
- › Dealer Online Shop
- › On-the-spot assistance
- › POS solutions
- › Private label



# EXTENSIVE RANGE PERFECT SOLUTIONS.

KMP is your reliable and innovative provider of a complete and up to date range of products. With some 1,400 items in stock, we are offering you a highly varied range of premium quality compatible printer supplies. You would like to react quickly and reliably to industry developments? With more than 150 new product launches every year, we provide you flexible expert support.

KMP delivers premium quality, economic and user-friendly solutions for nearly all standard printers. All of our products – recycled or developed internally – are safe and easy to use, enabling you to make further cost savings through higher page yield. Ultra-reliability and a 3-year guarantee ensure long-term, trouble-free use.

› **TONER CARTRIDGES.**

› **INK CARTRIDGES.**

› **INK RIBBONS.**

› **PLOTTER INKS.**

› **THERMOTRANSFER ROLLS.**





# HIGH-QUALITY KMP LASER TONERS.

Premium print quality, environmental protection through recycling and superior value for money: this is what distinguishes KMP toner modules. Carefully selected quality components and high-grade toner powder mean that these printer products are as good as any new ones – the print quality is often even better. All of our cartridges are comprehensively tested and manufactured in Europe.



➤ **HEALTH-CONSCIOUS.**

Reliable and optimal health protection is a top priority for us in terms of our toners. Consequently, choose AMES-tested toner powder exclusively, and never use azodyes.



➤ **CERTIFIED QUALITY.**

Independent institutes tested KMP inks and toners and confirm the high level of quality according to international standards. All the tested consumables met the requirements of DIN 33870/38871. What's more: Our toners spread more evenly and provide longer protection against fading, with cleaner prints than the currently applicable norms prescribe. KMP toners adhere better and have less influence on the lifespan of the print drum, the external laboratory also concludes. After all, KMP is not aiming for a minimum – we set new standards.



➤ **ACTIVE ENVIRONMENTAL PROTECTION.**

We save 4 litres of crude oil with every recycled toner cartridge – up to 16 litres with XXL products. Our high level of recycling enables us to save resources effectively. Thanks to high-precision CNC machining every cartridge is as new, and presents a highly professional visual appearance.



➤ **GOOD IS NOT GOOD ENOUGH.**

Our manufacturing process and all KMP products comply with DIN standards. Recycled products and original manufacturer products are directly and objectively comparable using the inspection methods and comparison tests for these standards. But comparable isn't enough for us: we exceed the DIN requirements for colour and print quality.



➤ **IT'S ALL ABOUT THE RIGHT TONER.**

KMP toner cartridges are individually tailored to specific printer models. Just like the original manufacturers, we insist on using chemical toners wherever possible. This is because the yield is considerably higher and the quality is much better. Another plus from your KMP product: great protection for your printer from excessive wear, meaning much lower maintenance costs.



# SUPERIOR INK CARTRIDGES.

All KMP ink products also deliver uncompromising quality and outstanding performance: from our premium pigment inks to recycled cartridges and top-quality in-house innovations. When it comes to development and production, we emphasise top-notch precision and quality: Engineered in Germany.



## ► IT'S THE INK THAT MAKES THE DIFFERENCE.

Whether it's the considerable benefits of our pigment inks or the high brilliance of our dye-based inks – the original version is always the benchmark for KMP. Especially with regard to the increasing utilisation of business inkjet printers, KMP pigment inks are a guarantee of premium quality in connection with very attractive cost benefits.

Independent institutes and trade journals continue to confirm that KMP products offer top quality and performance – this applies to both our pigment and our dye-based inks. Their use is always benchmarked against the original products.



## ► INK: ENGINEERED GERMANY.

We always employ the right ink for the right printer and every cartridge is matched to the corresponding printer model. Strict quality standards ensure the exclusive selection of premium raw materials.



## ► PATENTED EXPERTISE.

As a fair competitor on the market, KMP consistently respects third party rights. This means that intensive patent research and examinations are an essential part of every development. And naturally we also protect our own innovations with patent applications.



## ► XXL: MORE FOR LESS.

Thanks to its intensive research and development activities, KMP is able to offer you unrivalled cartridge performance and additional costs savings. Our XXL ink products deliver at least twice the page yield of the standard version, and frequent cartridge changes are a thing of the past.



## ► UNCOMPROMISING GUARANTEE.

Premium quality and perfect performance for 3 years: every KMP ink cartridge is made from high-quality raw materials and components and is subject to comprehensive inspection and testing. This means we can also give you the appropriate guarantee of reliable long-term use.



# GLOBAL ONE-STOP SHOP.

The complete KMP range is at your fingertips – rapidly and reliably. This is because we also meet the highest standards in terms of fast delivery and high delivery capacity. Efficient automated processes at the ultra-modern KMP Distribution Centre ensure cost-efficient work flows and seamless order processing.

## › RAPID AND FLEXIBLE SUPPLY.

Extensive warehousing throughout the world allows our products to be called off quickly and efficiently. The modern delivery warehouse at our HQ in Germany and international branches and sales partners guarantee short lead times. Orders of warehouse products placed by 14:00 will be despatched on the same day.

## › TROUBLE-FREE ORDER PROCESSING.

From ordering and delivery to complaints handling, KMP has the perfect set-up for meeting the needs of retail customers and bulk consumers. We work with leading-edge order-picking systems, fully automated small components warehouses and radio-controlled high rack warehouses. 16,000 storage positions in the German and Czech KMP Distribution Centres and a total storage space of 10,000 sqm ensure rapid availability and short lead times.



# THE REAL DECIDERS WHEN IT COMES TO QUALITY.

## SATISFIED CUSTOMERS.

Awards of independent testing institutions and trade journals are obviously an important confirmation of our consistent approach to quality assurance at KMP. But ultimately, it is our customers that are the decisive instance. This is because they are the ones who are impressed by our products in long-term everyday use under extremely demanding conditions.

We were quite impressed when we visited the KMP headquarters and we decided to distribute their products after learning about the exhaustive control steps, set in place to oversee the production processes. We must mention, as well, the professionalism and friendliness of KMPs personnel.

Arcyris Print

 arcyris  
print

We've had a successful working relationship for many years. KMP offers a wide range, the quality is very good and product reliability extremely high. Customer support is always there if you need a solution. The range is constantly updated with the latest products.

Andreas Printz,  
API COMPUTER-HANDELS GMBH  
Purchasing Manager

api<sub>π</sub>

As a brand manufacturer, we place great value on quality - supported by fair value for money. KMP is a reliable partner, enabling the highest demands to be met.

Detlev Galland, Casio Europe GmbH  
Sales Manager Office and School  
Equipment

**CASIO**

KMP products are highly reliable, combining excellent quality and sustainability. We are also impressed by the availability levels for the range and attentive customer service. An added plus for us: KMP offers highly professional brand management support.

Werner Jankers  
METRO Cash & Carry  
Deutschland GmbH

**YOU & METRO**

Sustainability, ecology and social responsibility are a central focus of our business at memo AG. With KMP as a supplier, we have enjoyed working with them as partners for many years. We value the expertise of their staff, the quality of their products and the commitment to sustainability throughout the company.

Florian Bloemen,  
memo AG  
Product Manager

**memo**

# KMP®

know how in modern printing

We are delighted with our switch to KMP and can totally recommend them! Our customers love the KMP quality. This translates as good sales and strong economic efficiency. In spite of the wide range, we never have any delivery problems.

Reinhold Roolfs,  
Euronics Roolfs  
Owner



KMP showed us a strong position on the printing market and a very big interest for development and innovation. KMP is a reliable company and proves flexibility and openness to our needs. We also appreciate their orientation towards environment protection and recycling.

Crina Tudorie,  
OMV Procurement  
Expert IT&C



KMP products work really well for us. We haven't seen any difference in quality compared to the original, but big differences to other re-manufacturers. We still haven't had to return any KMP toners due to defects.

Hans Schmid,  
Raiffeisenbank Tölzer Land eG

Raiffeisenbank  
Tölzer Land eG



Mein Stück Heimat!

For over 20 years now, KMP has been much more than merely a a toner and ink supplier to us. We built up a trusting relationship from the start that has remained to this day, and benefits both partners.

Rudolf Schor,  
Tonerzentrale ReTec  
Managing Director





# THE DEFINITE PLUS FOR RETAILERS.

We are an experienced and skilled partner to a great number of retail customers for decades now. We are familiar with the detailed requirements of the retail sector, and provide reliable and flexible response to a wide range of different demands.

## › A STRONG BRAND.

As one of the market leaders on the alternative market, we deliver considerable benefits in support of sales: as a strong and prestigious brand, KMP stands for excellent quality Made in Europe, an extremely varied range and a high level of product reliability. And with us at your side, infringements of the patent rights of original manufacturers are strictly excluded.

## › HIGHLY COST-EFFECTIVE.

The quality of the original at a better price – an even clearer benefit in the retail sector and extremely attractive for end consumers. Because KMP specialises exclusively in the development and production of printer supplies, our customers enjoy particularly good value for money.

## › EFFICIENT SERVICE & INDIVIDUAL RETAIL BRANDS.

Another advantage for the retail trade: our comprehensive service. You can order from our online shop around the clock, and if you wish, we can also provide you with POS material, attractive and sustainable product packaging and display programmes for all sizes of business. We can also provide you with support for your retail branding, following your wishes and instructions.

## › LATEST PRODUCTS ON THE MARKET.

Our range also provides quick and reliable alternative supplies for new printers on the market. Our project management service and development teams provide premium quality 100% compatible consumables to extremely short lead times. With 150 new KMP products introduced every year, we are also the perfect and experienced partner for innovation.

### WHY IS KMP MORE FAVOURABLY PRICED?

KMP focuses on developing inks and toners. This means that the prices of KMP products are up to fifty percent more favourable than the original, while delivering the same quality!

This gives trade customers decisive scope for manoeuvre – premium quality and reliability included.



# TRUE ADDED VALUE FOR COMPANIES.

As business customers, you will be impressed by our products in everyday use. Alongside amazing quality, our printer modules offer very low consumption costs and a higher page yield. User-friendly, low in emissions, 100% compatible and the complete range available rapidly – that's what we mean by great value for money.

› **LOWER COSTS MATCHED BY HIGHER PERFORMANCE.**

More precisely: savings of up to 50% and the same or an even greater page yield. With our XXL ink and toner cartridges, you can depend on maximum performance with very low consumption – and at extremely attractive prices.

› **100% COMPATIBLE AND 100% PREMIUM.**

KMP offers exactly the right supplies for virtually all printers and copiers from industry standard manufacturers. Easy and reliable to use, our printer modules fit perfectly into the device, delivering top colour and printed image quality. Performance and functionality not only match the original – they are often even better.

› **GUARANTEED RELIABILITY.**

All KMP toner and ink products are covered by a 3-year guarantee, ensuring trouble-free long-term reliable use. And of course the guarantee for your printer remains fully valid when using our products.

› **EXTREMELY RESOURCE-SAVING.**

With remanufactured materials, you are minimising your carbon footprint. You are thereby making an active contribution to saving resources and are helping the environment.

› **ATTENTIVE CUSTOMER SERVICE.**

Working closely with the specialist trade, KMP provides business customers with perfect advice and individual service.

## PRINTING IS MUCH MORE EFFICIENT WITH KMP

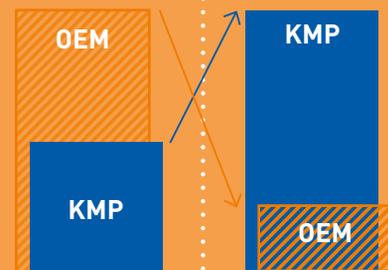
(DIRECT COMPARISON OF KMP AND OEM PRODUCTS)



COST



QUANTITY

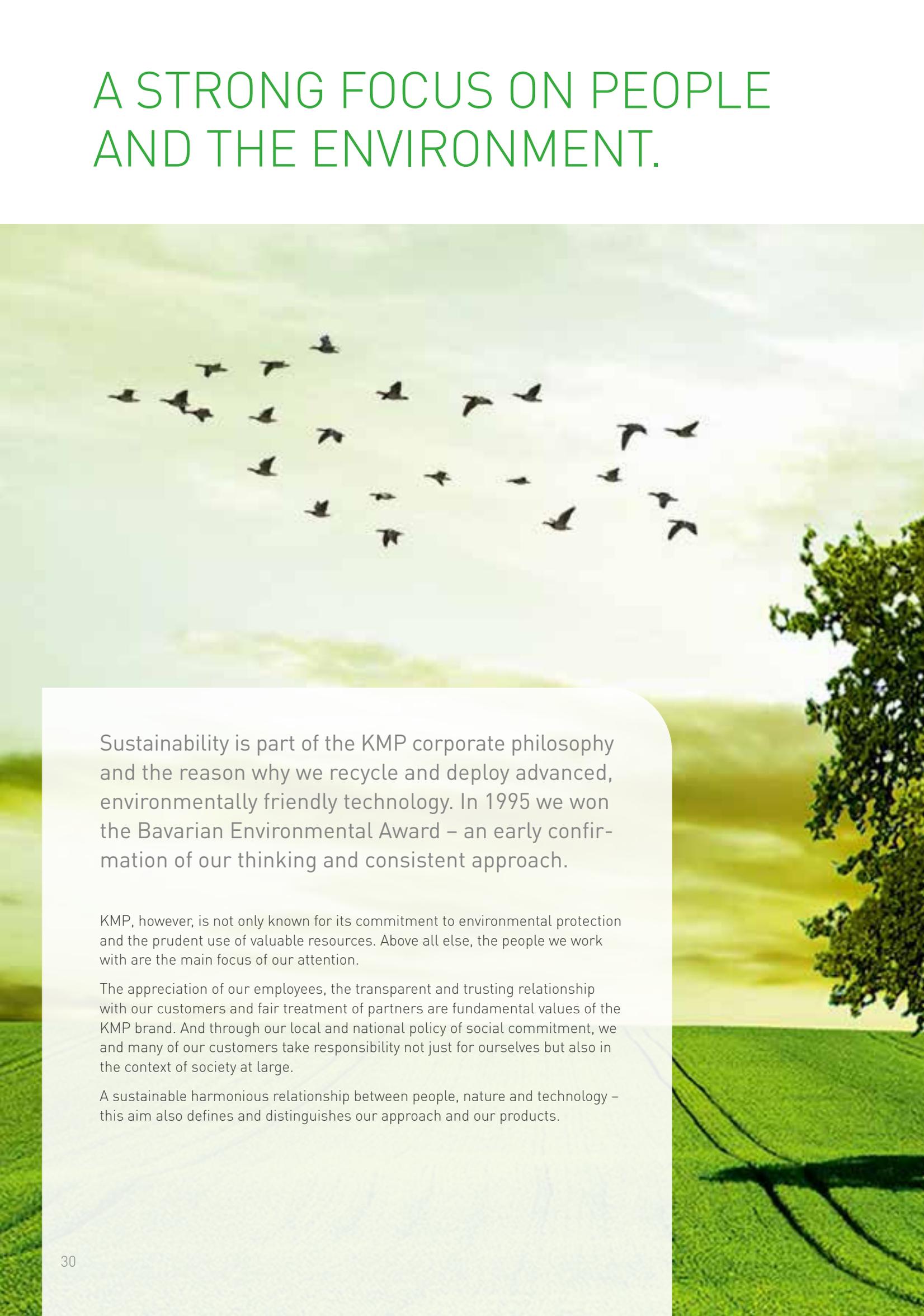


save up to 50% with ...

... higher yield

Use of KMP products delivers double benefits: higher page yields and lower costs. Great colour fidelity and print quality are guaranteed.

# A STRONG FOCUS ON PEOPLE AND THE ENVIRONMENT.

A photograph of a flock of birds flying in a V-formation over a lush green field. The sky is filled with soft, white clouds. The foreground shows the top of a tree on the right side, and the ground is a vibrant green field with some shadows cast across it.

Sustainability is part of the KMP corporate philosophy and the reason why we recycle and deploy advanced, environmentally friendly technology. In 1995 we won the Bavarian Environmental Award – an early confirmation of our thinking and consistent approach.

KMP, however, is not only known for its commitment to environmental protection and the prudent use of valuable resources. Above all else, the people we work with are the main focus of our attention.

The appreciation of our employees, the transparent and trusting relationship with our customers and fair treatment of partners are fundamental values of the KMP brand. And through our local and national policy of social commitment, we and many of our customers take responsibility not just for ourselves but also in the context of society at large.

A sustainable harmonious relationship between people, nature and technology – this aim also defines and distinguishes our approach and our products.

## NORDIC ECOLABEL.



**KMP** actively protects the environment – and independent certifications like **NORDIC ECOLABEL** confirm the positive results. Nordic Ecolabelled cartridges fulfil stringent health and environmental requirements. They have an especially low impact throughout their life cycle, are tested for pollutants according to LGA or comply with other specifications like Blue Angel. What is more: Re-manufacturing by KMP saves resources. Nordic Ecolabel is the visible proof of our commitment to protect our planet:



### REDUCING WASTE, CO2 AND ENERGY CONSUMPTION

Instead of building new cartridges, we protect the environment by extending their service life. That means: Less waste and less CO2 generation while consuming less resources and energy.



### RESOURCE-SAVING PRODUCTION

Nordic Ecolabelled toner cartridges consist of at least 75% recycled components..



### DRIVING THE CIRCULAR ECONOMY

KMP's own recycling center "Save Resources" collects and re-manufactures empty cartridges according to DIN. We thus give them a second life, re-using them instead of throwing precious resources away..



### APPROVED HIGH QUALITY

We thoroughly test our products: They all comply with the international quality standards DIN 33870-1 (for monochrome cartridges) and DIN 33870-2 (for colour cartridges).



### CERTIFIED ENVIRONMENTAL MANAGEMENT POLICY

Our production site in Central Europe is certified in accordance with the international environmental standards of ISO 14001. Short distance transportation from one EU country to another produces low CO2 emissions and allows our products to be called off quickly.



### EASY TO COMPARE

Independent institutes calculate the page yield of our cartridges according to ISO/IEC 19752 (monochrome) and ISO/IEC 19798 (colour). In doing so, we encourage consumers to compare our capacity with the OEMs', thus promoting transparency.



### TRACEABLE PRODUCTS

We keep track of all our cartridges and their origins: Which company supplied us with which components, when they arrived at our premises as well as where and on which date we assembled the finished cartridges.



### GUARANTEEING A SAFE WORK ENVIRONMENT

State-owned bodies reviewed the processes and equipment at our production facility when handling loose toner powder. In defining and implementing operational procedures, we protect the health of our employees.



### AUTHENTIC COMMUNICATION

If relevant product aspects change, we will inform Nordic Ecolabel so that they can re-conform the license's validity. Consumers can be sure that all certified KMP products always fulfill the requirements set by Nordic Ecolabel.



### CLEAR LABELLING

The packaging and instructions of our products bear the Nordic Ecolabel along with our unique identifying license number.



### CONSUMER INFORMATION

We provide our consumers with safety instructions and contact details on the packaging as well as information that our Nordic Ecolabelled cartridges are professionally re-manufactured OEM cartridges.



### CONSUMER SATISFACTION

Our customers value the high-quality materials we use and our products' impeccable functionality. Complaints for Nordic Ecolabelled cartridges amount to less than 1%.



### ALWAYS UP-TO-DATE

Nordic Ecolabel revises its certification criteria approximately every four years to better reflect the environmental developments. They regularly conduct on-site inspections to ensure all [re]-certified companies meet the defined criteria.





Further information  
on "Save Resources"



The Recycling Center of KMP



# CONSCIOUSLY PRESERVING VALUABLE RESOURCES.

**KMP reuses cartridges:** KMP aims for environmental protection and sustainability under the motto of “Save Resources”, collecting empty ink and toner cartridges via an extensive recycling network. Valuable raw materials are recycled for reuse in high-quality production.

## ► RECYCLED AND NOT WASTED.

In Europe, around 250 million empty ink and toner cartridges are abandoned in household waste every year – a complete waste of valuable raw materials. KMP is countering this trend with “Save Resources” - a simple and effective system for collecting empty ink and toner cartridges. Recycling saves the monthly equivalent of 460 tonnes of CO<sub>2</sub>, relieving the burden on the environment.

## ► KMP SYSTEM „SAVE RESOURCES“

Save Resources provides boxes for collecting empties free of charge that can be positioned at schools, authorities, warehouses and many other places. In this way, we collect over a million empty cartridges every year. After inspection, most of them go back into recycling and production. Substandard cartridges are disposed of professionally.

## ► KMP COLLECTION BAG.

Every refilled KMP ink cartridge is supplied with a collection bag for free return. This is a quick and easy way for customers to send empty cartridges back into our Save Resources cycle. Empty goods packages, meshed containers, etc. can also be returned rapidly free of charge.

## THE KMP RECYCLING PROCESS – HOW IT WORKS

Collection/acquisition

Quality inspection and sorting

Dismantling and cleaning

Replacement of used with quality new components

Refill with premium ink or toner powder

Quality pre-testing

Sale



# THE FOCUS IS ON PEOPLE.

Appreciation and trust are the key to success in our interaction with both customers and employees. These values characterise the environment within the company itself and the joint commitment of KMP and many of its customers to social initiatives.

## ► HEALTH AS A VALUABLE ASSET.

KMP is aware of the responsibility attached to producing printer supplies, only using premium and non-hazardous raw materials. End-to-end quality management and comprehensive testing ensure that our products are user-friendly.

## ► MUTUAL APPRECIATION.

Our motivated and highly-trained employees make a major contribution to the success of our products. Over half of the workforce has been with the KMP Group for many years. We value this employee loyalty and their high level of commitment, and offer a wide range of training and career development opportunities, company sports and occupational health services.

## ► GENUINE COMMITMENT.

KMP supports numerous initiatives in many areas of public life: by promoting charitable organisations, schools, cultural and sporting events, we are also involved at regional level and beyond. Many companies are already donating the money they receive for the empties they collect under the Save Resources scheme to the important humanitarian work performed by various organisations and specific aid projects. We are delighted with this shared commitment!

## PEOPLE AT KMP

» People are the focus at KMP – they enable our success and our good interaction.

The all-round appreciation of customers, partners and employees is fundamental to our approach. «

Jan-Michael Sieg,  
CEO



## KMP GROUP

### CENTRAL OFFICE

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### FURTHER KMP LOCATIONS

#### GERMANY

CS Computer Supplies GmbH  
[www.cs-computersupplies.de](http://www.cs-computersupplies.de)

Parts Depot GmbH  
[www.parts-depot.de](http://www.parts-depot.de)

#### FRANCE

Copymix s.a.r.l.  
[www.copymix.com](http://www.copymix.com), [www.copymix.biz](http://www.copymix.biz)

Teklog s.a.r.l.  
[www.teklog.com](http://www.teklog.com)

#### POLAND

KMP PrintTechnik Polska Sp. z o.o.  
[www.kmpl.com](http://www.kmpl.com)

#### PORTUGAL

Copymix Lda  
[www.copymix.pt](http://www.copymix.pt)

#### CZECH REPUBLIC

KMP Bürotechnik s.r.o.  
[www.kmp.cz](http://www.kmp.cz)

